

PERFORMPARTNERS



One Government Value Agreement (OGVA)




OGVA opens the doors to cloud adoption in the UK public sector.

With technical and financial support, you can breathe a sigh of relief, knowing that your technical transformation is finally achievable.



Public Sector: Become Unstuck and Thrive

The UK's public sector is under pressure to do **more with less**;

-  Boost Productivity
-  Deliver Better Services
-  Reduce Costs



 The challenges Public Sector are facing:

- Legacy Systems**
Old tech slows progress and blocks integration with modern tools.
- Skills Gaps**
Lack of digital skills limits innovation and adds pressure to teams.
- Strict Regulations**
Tight rules make it harder to move quickly and adapt confidently.

Digital transformation is essential, we are here to help you explore what's possible and understand how OGVA overcomes all of these challenges and more.





Funding Opportunity to Innovate

OGVA offers a low-cost, low-risk approach to innovation.

By treating the UK public sector as one collective customer, AWS (through their Partner Network) can offer you credits and discounts usually only available to the largest organisations. This way, you get access to industry-leading technology and resources at a cost suited to your budget.

What does this mean?

Removing Barriers

Overcoming barriers for faster innovation

Optimised Tech

Assess and optimise for best practices usage

Cost Efficient

Saving money to fund key services or new initiatives

Thousands of public sector organisations are already using OGVA to innovate, **are you ready to explore its potential?**



How can OGVA be applied?

From upskilling teams to delivering outcomes, OGVA makes it easier to move forward with confidence.

1.

Enables tech teams to experiment with cloud solutions and solve their challenges.

2.

Trains staff with the skills to optimise cloud environments and find efficiencies.

3.

Accesses the One Government benefits in a Crown Commercial Service (CCS) compliant manner.

4.

Aligns cloud strategies to best practices through assessments and workshops.

5.

Delivers transformation projects with resources, guidance and security features.

Complimentary training, workshops and continuous support ensure you upskill your teams and take them with you on your transformation journey.



Who is OGVA for?

New to Cloud / Early Adopter

OGVA supports public sector organisations looking to overcome specific problems or starting to accelerate digital transformation using AWS.

What does this mean?



Business or technical decision makers

working to modernise their admin systems and improve service delivery.



Drives organisational efficiency and enhances the user experience.

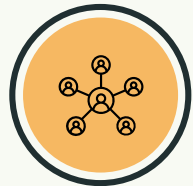


Technical teams and builders

in local councils or educational institutions that need access to training and funding to build their first AWS solutions.



Accelerates delivery and builds long-term cloud capability.



Operational and technical leaders

looking to address vertical-specific challenges with tailored solutions, training and funding for PoC projects.



Tests and scales impactful solutions with speed and confidence.



Recommended Tier: Scaler

For organisations new to cloud or in the early stages of adoption.

Benefits include:


- Up to \$25K in AWS credits to kickstart your cloud journey
- A CCS-aligned MoU to simplify procurement
- Five AWS Skill Builder licences to upskill your team
- One complimentary AWS ProServe workshop per year
- Tailored solutions, plus support to build your first applications
- No spend commitment

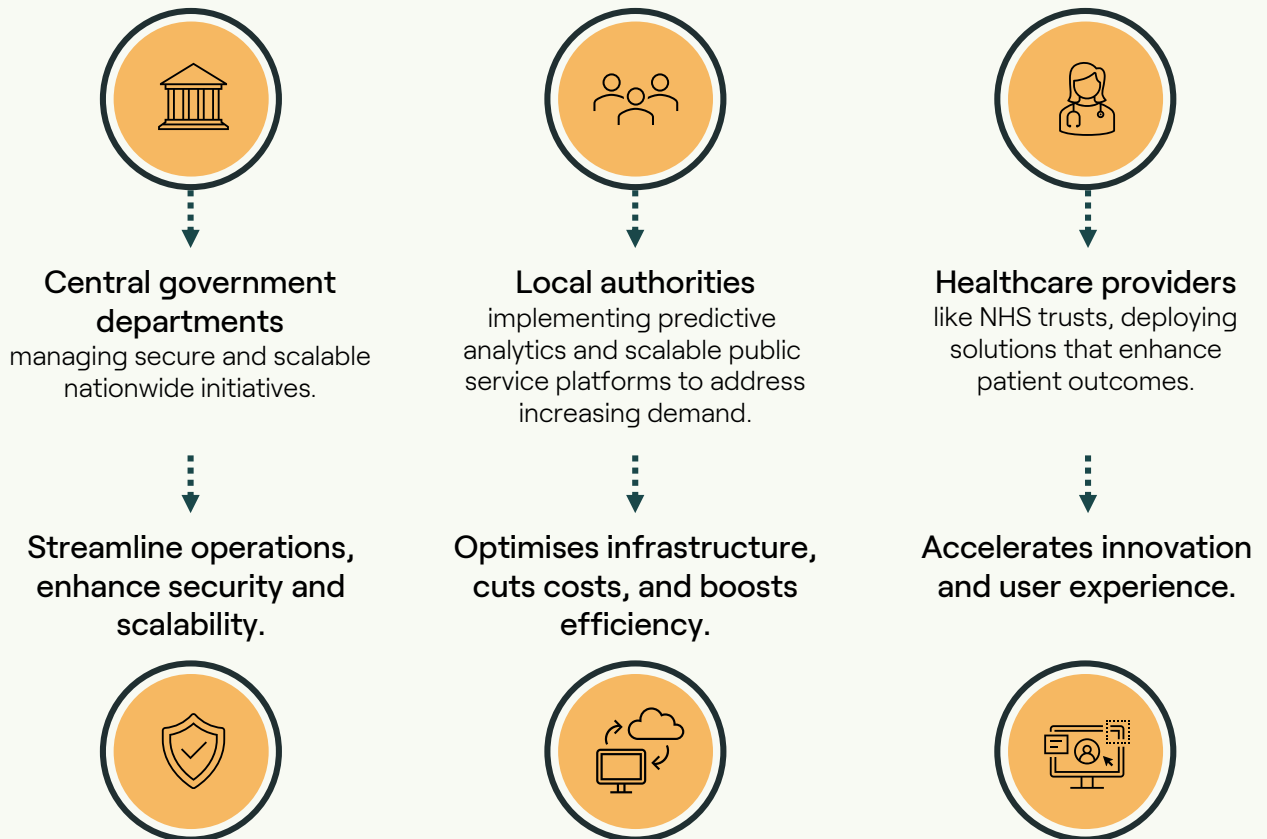


Who is OGVA for?

Established Cloud Users

OGVA helps public sector organisations take their AWS journey further; optimising, scaling, and solving bigger challenges.

 What does this mean?



Recommended Tier: Prime

For organisations growing and optimising their AWS environment.

Benefits include:

- Up to \$250K in AWS credits, plus additional funding for strategic projects
- A CCS-aligned MoU to simplify procurement
- Buy one, get one free AWS Skill Builder licences (up to 25), to deepen team expertise
- Specialist support for complex deployments and research computing use cases
- Complimentary annual cost, sustainability, and security reviews
- Free access to the AWS Security Improvement Program
- Discounted AWS Incident Detection & Response, reducing downtime and recovery time



OGVA

Use Cases

OGVA supports a wide range of practical use cases, helping public sector organisations unlock value, build capability, and move forward with confidence on AWS.



Since migrating to Amazon Web Services (AWS) under the One Government Value Agreement (OGVA), the University of East London has seen significant improvements in cost optimisation, scalability, and overall cloud governance. AWS's robust services, combined with the contract's flexible commercial terms, ensure we meet our public-sector obligations while rapidly advancing our digital transformation initiatives

John Springett,
Technical Associate Director
The University of East London

1

Cost reduction through optimised AWS usage and discounted rates.

2

Enhanced security evaluation and implementation for existing AWS deployments.

3

Training and upskilling resources for teams to build expertise in AWS services.

4

Funding opportunities for innovative projects, including generative AI, Legacy Exit, and VMware migration.

5

Point solution deployment, tailored to address specific public sector challenges and use cases.

6

Accelerated cloud adoption for organisations at various stages of the cloud journey.

7

Compliant AWS environments (landing zones) are implemented to meet regulatory requirements.



OGVA for Public Sector Use Cases



OGVA supports a wide range of practical use cases, helping public sector organisations unlock value, build capability, and move forward with confidence on AWS.

Cloud-based contact centres, such as Amazon Connect, providing automation and reducing contact centre costs.

Improving accessibility, converting complex documents into accessible formats while reducing costs.

Scalable digital tools, speeding up document translation for residents with limited English skills.

Robust data security, providing secure, lower-cost cloud back-up and archiving of data.

Service efficiency, controlling access to council waste facilities and preventing out-of-county usage with automated vehicle checking.

AWS is trusted by the public sector for secure, sustainable, customer-focused services. Through our partnership, Perform Partners tailor solutions to your goals, delivering via secure, energy-efficient UK data centres.



About Us

Why work with Perform Partners?

As a member of the AWS Partner Network (APN), we are recognised for our experience in delivering effective cloud solutions for education, government, and non-profit organisations.

We have worked closely with the public sector organisations to help them realise the full value of AWS. Most notably, we led a significant [Migration for the University of Sheffield](#), an [award-winning](#) project that became one of AWS's most viewed case studies in 2024.

Our team combines deep technical expertise with a clear, collaborative approach. We focus on what matters: outcomes, clarity, and ensuring cloud adoption is practical, secure, and sustainable.

When you choose Perform Partners, you gain a team that is as dedicated to your vision and outcomes as you are; working with you every step of the way to deliver meaningful progress.

We formed Perform Partners with a clear mission; **to improve how businesses achieve change.**

Are you ready to explore the benefits of OGVA?

Join the many organisations already trusting Perform Partners to deliver real, meaningful change.



Some of our clients...



Our technical partners...





Benefits of Using an AWS Partner

The Amazon Partner Network (APN) gives public sector organisations access to trusted partners who offer expert guidance, practical tools, and flexible support to accelerate cloud adoption.

1.

Partners can help UK public sector customers accelerate cloud adoption.

2.

They offer extra guidance to help bridge the public sector skills gap.

3.

Customers get support managing the AWS environment, from managed services to cost optimisation.

4.

It promotes a competitive supplier ecosystem, reducing the risk of vendor lock-in.

5.

Partner proof-of-concepts and cross-service credits help customers migrate and use more AWS.

6.

Customers get access to AWS Marketplace solutions, contributing towards their OGVA commitment.



Thank you!

Ready to Take the Next Step?

Turn your insights into action. Here's how we can help:

OGVA Discovery Session

You know what you want and are ready to take the step towards it – let's talk candidly and get you moving.

Contact us

Join Our Live Events

Gain insight, clarity and connections. Join our Change Community today.

Register today

Still not sure?

Not sure where to begin? Let's be human and talk...no pressure, no commitment, just practical advice based on your perspective.

Let's chat

