Ready to explore
Public Cloud?

Microsoft Azure

Public cloud platforms offer scalability, flexibility, and cost-efficiency. Over two decades, adoption has surged, with providers expanding their offerings from basic computing and storage to advanced AI, machine learning, and analytics. Key considerations for adoption:

Cost Efficiency
Will migrating reduce overall IT costs, including operational and capital expenditures, compared to on-premises? What are the transition costs?

Optimisation
Can the cloud enhance resource utilisation, performance, and reduce waste? How can existing estates and licence agreements be optimised?

Target Architecture
What will the future cloud setup look like to align with business goals, ensure security, and leverage native services?

Migration Strategy
What is the best approach for adopting and utilising public cloud services based on your business drivers?

Addressing these questions is essential for making informed, strategic decisions and achieving long-term success in the cloud.

Cloud Viability Assessment (CVA)

Perform Partners Cloud Viability Assessment for Microsoft Azure evaluates the feasibility and benefits of adopting flexible and scalable cloud solutions. It covers:

1 **Qualification & Cost Analysis:** Determines if Microsoft Azure migration reduces IT costs.

3 **Architecture:** Designs a secure, compliant Microsoft Azure future state.

2 **Optimisation:** Identifies resource improvements and cost-saving licensing.

4 **Migration Roadmap:** Outlines a phased plan with workload priorities and proof-of-concepts.

This approach ensures scalability, performance, and cost optimisation through Microsoft Azure.

Benefit to you

This vendor-funded, no-obligation assessment delivers key insights to help you evaluate Microsoft Azure migration, uncover optimisation opportunities, and design a future-proof Microsoft Azure architecture:

Vendor-funded assessment: Equips you with insights to decide on Microsoft Azure migration.
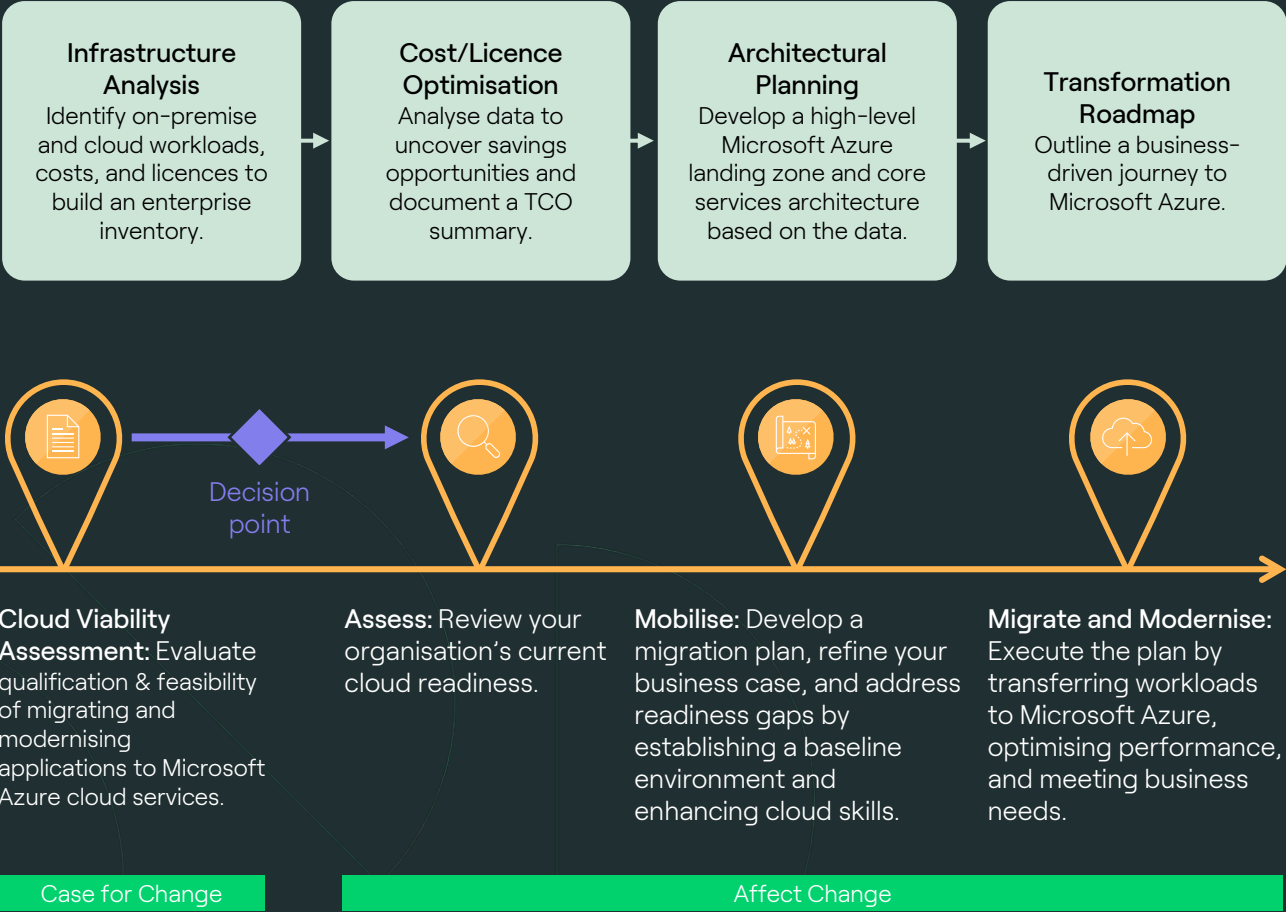
Optimisation insight: Identifies estate improvement opportunities, even without migrating.

Future Microsoft Azure architecture: Outlines a potential Microsoft Azure setup, including resource and team needs.

Our Approach to
Cloud Viability Assessment

Infrastructure Analysis
Identify on-premise and cloud workloads, costs, and licences to build an enterprise inventory.

Cost/Licence Optimisation
Analyse data to uncover savings opportunities and document a TCO summary.

Architectural Planning
Develop a high-level Microsoft Azure landing zone and core services architecture based on the data.

Transformation Roadmap
Outline a business-driven journey to Microsoft Azure.

Decision point

Cloud Viability Assessment: Evaluate qualification & feasibility of migrating and modernising applications to Microsoft Azure cloud services.

Assess: Review your organisation's current cloud readiness.

Mobilise: Develop a migration plan, refine your business case, and address readiness gaps by establishing a baseline environment and enhancing cloud skills.

Migrate and Modernise: Execute the plan by transferring workloads to Microsoft Azure, optimising performance, and meeting business needs.

Case for Change

Affect Change

Eligibility

Consumption
To qualify, a customer environment needs approximately x10 workloads that would equate to > $25K annual Azure consumption if migrated.

Source Platform
The source cannot be Microsoft Azure; AWS, Google, or on-premises or other environments are eligible.
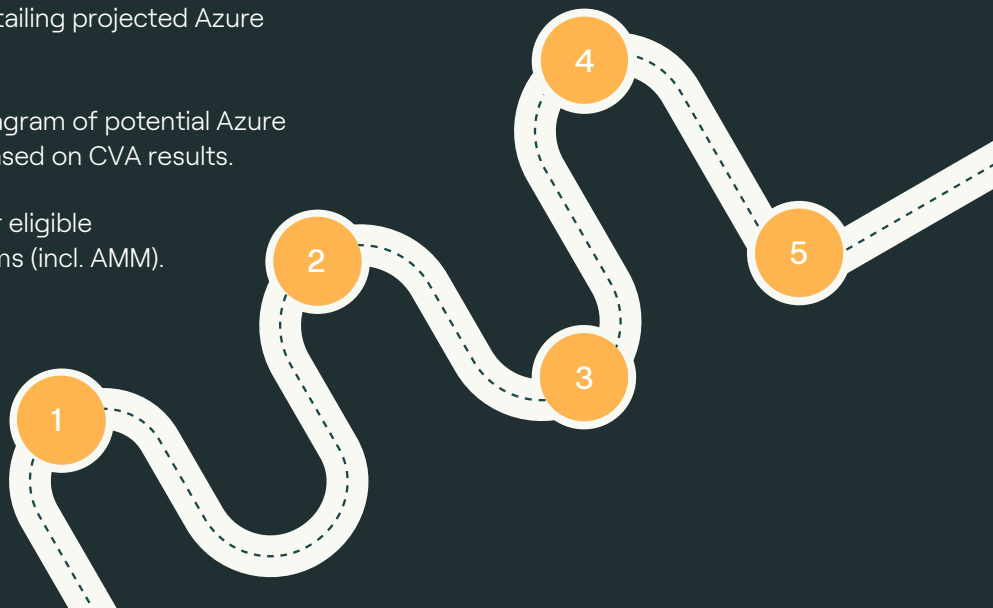
What's next?
Journey with Azure

Microsoft Azure

By providing a detailed infrastructure analysis alongside cost and license optimisation, it sets the foundation for strategic planning and meaningful cloud transformation conversations with customers.

1. Managed (or co-managed if required), install of the required toolset.

2. Toolset automatically captures data for a set timescale (usually 2 weeks).

3. An in-depth report detailing projected Azure operating costs.

4. Solutions Architect Diagram of potential Azure target landing zone based on CVA results.

5. Qualification check for eligible Azure funding programs (incl. AMM).

Why Perform Partners…

Perform Partners was established with a clear mission; to improve how businesses achieve change.

We deliver real results through honest relationships and meaningful transformations. By choosing us, you gain a partner equally dedicated to your success. Our approach is hands-on and tailored to your specific needs. We get the job done!

Let's talk…