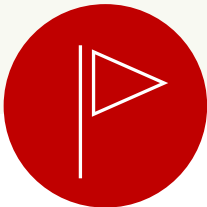**PERFORM**PARTNERS

5 Signals
Your Infrastructure Is Holding You Back

Practical indicators that your estate may be limiting performance, agility or cost efficiency.

Infrastructure doesn't need to be failing to create friction. Small inefficiencies accumulate over time, in configuration, utilisation, licensing, or performance, and eventually limit how effectively your organisation can operate and adapt. These five signals help you identify when it might be time to reassess your environment and explore opportunities for optimisation or modernisation.

5 Signals to Watch Out For

1.
Rising costs with unclear drivers
Monthly or annual costs increase without a clear explanation.

Signal
You're paying for capacity, licensing or storage that no longer reflects real demand.

2.
Slow response to new business requirements New workloads, integrations or changes take longer than they should.

Signal
The estate may be too rigid, oversized, or under-documented to adapt easily.

3.
Performance variability without obvious cause Users or systems experience inconsistent performance.

Signal
Oversized, undersized or misconfigured workloads are masking root issues.

4.
Licensing complexity creating uncertainty
Teams find it hard to track usage, entitlement, or compliance.

Signal
License allocations is mismatched with utilisation, increasing risk and spend.

5.
Decisions depend on assumption, not evidence Teams struggle to build a clear case for change.

Signal
There is no unified, data-backed view of the environment to support confident decisions.

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When Signals Appear,
Opportunity Follows

These signals are common and they often point to opportunities to reduce cost, simplify operations, and increase agility.

What Organisations Gain When Signals Are Investigated

Clarity on true utilisation and demand
Helps separate necessary cost from avoidable spend.

A clearer path to optimisation or modernisation
Makes it easier to prioritise what's worth addressing now versus later.

Better alignment across technical & commercial teams
Enables faster, evidence-led discussions across IT, Finance and Procurement.

Why These Signals Matter

When these issues remain unchallenged, estates become harder and more expensive to manage over time. When surfaced and understood, they often unlock quick wins and lay the groundwork for more strategic improvements.

See how this comes together in practice in **Inside an OLA: Summary & Sample Report Pack**

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